

Avnet's Value in The New Era of IT



Through innovative services and solutions, Avnet helps you identify and deliver technology solutions in an increasingly dynamic technology environment, with the scalability and expertise you need to bring these solutions to life for your customers.

BUSINESS SOLVING SOLUTIONS



ACROSS KEY MARKETS



SIMPLIFY THE COMPLEX

Leverage Avnet's technical expertise, unmatched portfolio of services and deep relationships with the world's leading IT suppliers.

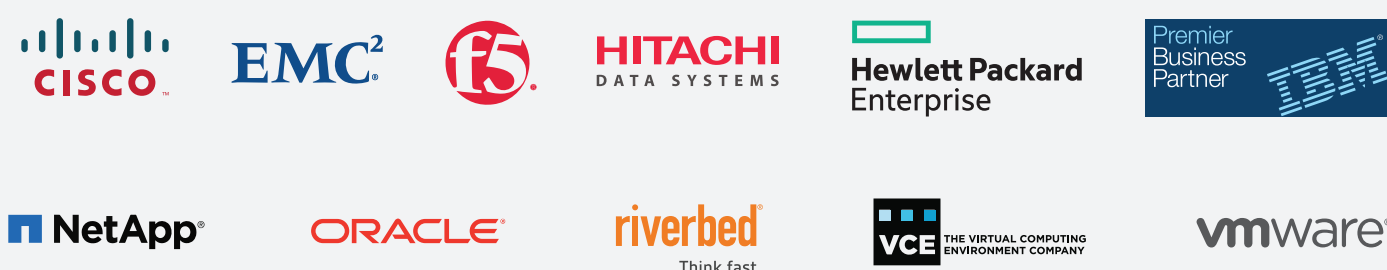
700+
Services Specialists

85+
Technical Consultants

100+
Marketing & Brand Experts

BEST IN CLASS

SOFTWARE, STORAGE, SERVER, AND CLOUD VENDORS



GROW MARKET SHARE

Accelerate your success and create valuable and compelling points of differentiation, empowering you to be leaders in your field.

THE AVNET KNOWLEDGE NETWORK

LAUNCHED IN 2015

1,000+ pieces of content, trainings and discussions

1,300+ registered users and growing

Avnet CLOUD MARKETPLACE

1ST Consumption-based distributor Marketplace in the channel (IDC)

AvnetAcademy
over 25 years

19,000 SCHEDULED CLASSES

over 96% STUDENT APPROVAL RATE

INCREASE REVENUE & PROFITABILITY

Avnet gives you the resources you need to deliver solutions to your customers, no matter how big and complex they – or the solution – may be.

8,850 LEADS GENERATED

1,770 LEADS CONVERTED

NEARLY \$90 MILLION IN TRACKED REVENUE

*via Avnet Demand Gen for FY15

259 MILLION DEVICES PROGRAMMED WORLDWIDE

440,000 SYSTEMS INTEGRATED

89 BILLION UNITS SHIPPED

OVER 70 COUNTRIES SERVED

\$1.6 BILLION TRANSACTIONS FINANCED IN FY15

OUR PROMISE TO YOU

DO MORE. GROW MORE. AND PROFIT LIKE NEVER BEFORE.